

# **Terri Roth Reicher, JD, LLM Attorney at Law Practice Limited to Mediation and Arbitration**

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*Licensed to Practice Law: NJ (1989) and TN (1981)  
Councilwoman Pompton Lakes Borough 2010-2015*

## **Teaching Experience**

### **Seton Hall University School of Law**

Adjunct Professor of Law 2009-2010

Dispute Resolution Processes: Survey class for Alternate Dispute Resolution (ADR) including Negotiation, Mediation and Arbitration.

### **William Paterson University**

Adjunct Professor Cotsakos School of Business 1999-Current:

Legal Environments of Business - Undergraduate required Business Law

Business, Government and Society - MBA Elective

Introduction to Law & the Legal System - Undergraduate "General Education"

Death and Grief – Undergraduate study of Bioethical Principles

Guest Lecturer: Graduate School of Nursing in "Principles of Nursing Administration" and "Legislative Policy in Healthcare."

Legal Consultant: William Paterson Institutional Review Board (IRB). Multidisciplinary committee that oversees all forms of human subject research throughout the university.

Participant in annual campus wide Scholarship Day

Professional Enrichment Frequent Lecturer: ADR, Estate Planning, Bioethics etc.

Moderator: Mock Presidential Debate Fall 2008

### **Thomas Jefferson University School of Medicine**

Adjunct Professor "Current Topics in Health Care Law" 1999

**New Jersey Association of Professional Mediators (NJAPM):** Faculty Member for the Basic Civil Mediation Training Courses 2009-2013, Advanced Mediation Trainer 2010

**New Jersey Institute of Continuing Legal Education (ICLE):** Faculty Member for the Basic Civil Mediation Training Course, Planning Committee and Frequent Lecturer and Panelist for Annual ADR Day

**Dispute Resolution Institute:** Faculty Member for the Basic Civil Mediation Training Course Spring 2012

**New York University School of Education** in conjunction with the **Hartford Institute** for Geriatric Nursing “Ethical Issues of Elder Law” Lecturer 2002-2003

### **Published:**

Chapter Entitled “Blowing Off Steam: Venting as a Catalyst or Impediment to Resolution” in *Definitive Creative Impasse-Breaking Techniques in Mediation*, Molly Klapper, Editor, 2011 New York State Bar Association

“Psychiatric Advance Directives: A Summary and Analysis of the NJ Advance Directives for Mental Healthcare Act” April 2007 New Jersey Lawyer.

Baylor Law Review, Winter 2000 Vol. 52 No. 1 “Legislative Oversight of Hospital Conversion Transactions”

### **Education**

**LLM: Seton Hall University School of Law** 1999

Nationally recognized LL.M. in Health Law and Policy

**JD: Vanderbilt University School of Law** 1981

Associate Editor, Vanderbilt Journal of Transnational Law

**Published** Article Winter 1982 “Tax Expatriation”

Student Intern: IRS Estate and Gift Tax Division

Student Intern: 6<sup>th</sup> Circuit Court of Appeals, Honorable Gilbert S. Merritt

**Judicial Clerkship: TN. Supreme Court**, 1981-83, Honorable Ray L. Brock (*Deceased*)

**BS: Wharton School of Business, University of Pennsylvania** 1975

Magna Cum Laude Graduate, Business Concentration: Management

Elected National Business Honor Society (Beta Gamma Sigma) & Senior Women’s Honor Society

Selected to prestigious Sub-matriculation Honor’s Program

### **Legal Experience**

#### **Attorney Private Practice**

1999-Current: **Commercial Mediator**

Practice Limited to Mediation and Arbitration of Commercial Disputes.

Administrative Office of the Courts, State of New Jersey, Certified Statewide Civil Mediator.

Appointed on a regular basis by Judges in Passaic, Bergen, Morris, and Essex Counties to mediate disputes. Disputes include but not limited to commercial transactions, employment, pharmaceutical, health care, real estate, banking, elder conflicts, foreclosure, and trusts and estates.

1999-2009: **EEOC Mediator**

Equal Employment Opportunity Commission (EEOC) Contract Mediator.

Secured a highly competitive federal contract from the US Equal Employment Opportunity Commission to mediate employment disputes. National program in which I serve on a select panel of mediators chosen to handle disputes in the Newark and Philadelphia office. Mediators address a wide variety of cases filed under the Federal anti-discrimination laws enforced by the EEOC which prohibit employment discrimination on the basis of race, color, religion, gender, national origin, age and disability.

**1999-2003: Lemon Law Arbitrator**

Nationally certified arbitrator to settle automotive disputes involving consumers and the major automotive manufacturers such as General Motors, Hyundai, Volkswagen etc. Program is administered by the Better Business Bureau in conjunction with a consent decree entered into by the Federal Trade Commission and the automotive manufacturers. Arbitrator must satisfy the requirements of the NJ "Lemon Law" in addition to the criteria established nationwide. Arbitrator is given extensive authority and may order repair, replacement, or repurchase of the vehicle subject to the dispute.

**1993-Current: Legal Counsel Chilton Memorial Hospital Bioethics Committee**

As Attorney to the Chilton Memorial Hospital Bioethics Committee, serve as Legal Counsel to this multidisciplinary board which deals with complex legal issues involved in bioethical consultations of patients with end of life issues. Such elder mediations include but are not limited to interpretation of living wills, resolution of conflicts among families and / or medical personnel and the withdrawal of life-sustaining treatments. Additional duties include providing training to hospital and community members on legal aspects of bioethical issues.

**1990-1999: Senior Associate in Law offices of Henry Ramer and Associates**

Real Estate and Zoning Practice: As a member of the firm, represented applicants before local planning and zoning boards in Northern and Central NJ. Representative clients include Exxon, Shell, Texaco, Mobil, and Getty Oil. Cases frequently involve applications to County Planning Boards, NJ Dept. of Transportation and Dept. of Environmental Protection.

Transactional Practice: In addition to the above outlined land use practice, the firm represented significant numbers of professionals including physicians, dentists, engineers and architects as well as small business owners. Legal services included residential and commercial real estate transactions, contract negotiation, formation of business associations, pension advice and estate and trust planning.

**Additional Business Experience**

**1975-1978 Manager of Fair Employment Practices**

**Fisher Scientific Corp.** Pittsburgh Pa.

Responsible for designing and implementing the corporation's national and local affirmative action program.

Participated in labor negotiations with Steelworkers, Teamsters, Oil and Chemical Workers and other national unions.

Active Member of the corporate human resources planning team involved with varying aspects of employee benefit administration.

**1975 ERISA and Pension Analyst**

**Penn Mutual Life Insurance Co.** Philadelphia Pa.

Responsible for overseeing the conversion of pension plans to conform to new ERISA standards.

Trained employees as to the significance and impact of ERISA.

**1973-1975 Assistant to the Director of Labor Relations**

**University of Pennsylvania** Philadelphia Pa.

Participated in contract negotiations with 11 unions throughout the institution including AFSCME, 1199, and Communications Workers of America.

Mediated numerous employment disputes throughout the campus.

**Professional and Personal Affiliations**

Justice Marie Garibaldi Inn of Court for Alternate Dispute Resolution (ADR). Chair Elect, Programming Chairman of the prestigious statewide organization for the advancement of mediation and arbitration and mentoring members of the bar in ADR use.

Vice Chair of NJSBA Alternate Dispute Resolution; member of Healthcare, Employment and Labor, and Elder Law Sections.

Member of the American Bar Association, New Jersey State Bar Association, Passaic County Bar Association.

New Jersey Association of Professional Mediators (NJAPM).

CEDR Accredited Mediator. (Center for Effective Dispute Resolution is the largest independent alternative dispute resolution body in Europe).

Panelist, Spring 2012 ABA DRS Annual Meeting, Washington, DC

Panelist, Spring 2012 Garibaldi Inn of Court, Basking Ridge, NJ

Panelist, Fall 2011, NJSBA DRS, New Brunswick, NJ

Panelist, Spring 2011 Mediation CLE, Sponsored by the Bergen County Bar Association

Panelist, October 2006 “ADR in Litigation” Sponsored by the NJ Society of CPA’s.

Presenter, July 2006 “Using Emotions in Negotiations” Sponsored by the Bergen Mediators’ Civil Peer Consultation Group.

Panelist, November 2005 “Advanced Mediation Training” Sponsored by the Administrative Office of the Courts.

Panelist Numerous “ADR Days.” Sponsored by the NJ State Bar Association under the auspices of Institute of Continuing Legal Education (ICLE).

Chilton Memorial Hospital Foundation, Board of Trustees. Chair Major Gifts Committee.

Professional Advisory Council- Consortium of Attorneys, Accountants, and Financial Leaders who advice the hospital with respect to fundraising, investing, and taxes.

Frequent lecturer on Estate Planning, Gifting and Advance Directives.

Advisory Board -“New Vitality.”

League of Women Voters Executive Board Member. Moderator for Candidate's debates.  
Jewish Federation of NJ- Leadership Development, Pomegranate, & Super Sunday.  
University Affiliations: University of Pa. Secondary School Committee and Alumni.  
Parent's Committees for Princeton University and Colgate University.